

## Message Text

UNCLASSIFIED

PAGE 01 NOUAKC 00115 201046Z

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 RSC-01 /015 W

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FM AMEMBASSY NOUAKCHOTT

TO USDOC WASHDC

INFO SECSTATE WASHDC 3269

UNCLAS NOUAKCHOTT 0115

E.O. 11652: N/A

TAGS: BEXP MR US

SUBJECT: TRADE OPPORTUNITY

REF: NOUAKCHOTT 0020

1. DUE TO LONG DELAY IN DELIVERY TIMES OF LANDROVER VEHICLES TO MAURITANIA, WE BELIEVE THERE IS OPPORTUNITY HERE FOR SALE OF WILLYS JEEP OR SIMILAR 4-WHEEL DRIVE AMERICAN VEHICLES. INTEREST HAS ALREADY BEEN EXPRESSED IN WILLYS JEEP BY LOCAL UNDP OFFICE (REFTEL).
2. GIRM, USING AID R/R FUNDS, IS URGENTLY TRYING LOCATE TWELVE 4-WHEEL DRIVE VEHICLES FOR VARIETY OF PROGRAMS IN COUNTRY. SPANISH VERSION OF LANDROVER (SANTANA) AND TOYOTA ARE UNDER CONSIDERATION, BUT LOCAL SERVICE FOR THESE VEHICLES IS ONLY marginally BETTER THAN THAT AVAILABLE FOR AMERICAN 4-WHEEL DRIVE VEHICLES. THERE MAY ALSO BE DIFFICULTY IN QUICK DELIVERY.
3. REQUEST COMMERCE DETERMINE DELIVERY TIMES, PRICE, AND AVAILABILITY OF SPARE PARTS PACKAGES FOR WILLYS JEEPS OR OTHER HEAVY DUTY AMERICAN 4-WHEEL DRIVE VEHICLES. SHINN

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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
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**Subject:** TRADE OPPORTUNITY  
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